

### Risk Purchasing Groups are authorized pursuant to the Liability Risk Retention Act of 1986 to negotiate for and purchase liability insurance on behalf of group members.

#### Features of a Medical Liability Risk Purchasing Program

- Potential for individual premium discounts through the participation in a single carrier sponsored purchasing program.
- Because an insurer looks at the loss experience of all members of the program, a risk purchasing group can help stabilize rates in the long term.
- We will not accept a program which does not permit participants to maintain their current policy limits and other significant terms. It may be possible, however, to obtain further enhancements through negotiations.

### FAQ's

#### Will my policy or carrier change by assigning the CMS Insurance Agency as my broker?

No. A broker cannot switch your insurance carrier or change your policy without your consent. Also, there are no additional fees to use a broker.

### Can the CMS Insurance Agency make decisions on my behalf as my broker without my knowledge?

No. Agencies cannot make policy decisions on your behalf without your knowledge and consent. All policy matters will be thoroughly discussed with each client in order for the client to make final decisions.

# Will I be automatically opted-in to a risk purchasing group that is developed for CCPAPP by signing a broker of record letter?

No. You will receive full details of any program that CCPAPP pursues. At that time, you can determine whether or not to participate in the program. If you choose not to participate, there will be no impact on your current policy.

#### What about my relationship with my existing broker?

We understand that many of you have relationships with your current professional liability insurance broker. The broker of record letter authorizes our agency to represent you and seek insurance quotations on your behalf. Once you have received a proposal, if you are not satisfied with it, you may return to your previous broker. In most cases, if you return to your previous broker at least 15 days prior to your renewal, the broker's compensation will remain unchanged.



# My existing broker has informed me that participating in the development of this program will negatively affect other premium reductions I am receiving. Is this true?

No. In the previous risk purchasing group we structured, each insured received an additional premium reduction. Signing a broker of record letter will not jeopardize any current premium reductions you are receiving.

# I am close to my policy's renewal date. Do I need to stay with my current broker so they can help me renew my policy?

No matter when your renewal is, you can always participate in the development of the risk purchasing group if you submit the broker letter before we take the data to the insurers. We can facilitate your policy renewal.

### Timeline

- Most carriers need 60 days to review data and develop a program.
- Broker of record letters need to be submitted by April 12, 2013.
- Results will be presented in May/June 2013.

We look forward to working with you. If you have questions, please don't hesitate to contact me at 312-670-2550 or <u>Mwhalen@cmsdocs.org</u>.

Thank you,

Megan R. Whalen

Megan R. Whalen Vice President